

ENERGY EFFICIENCY INNOVATION

PHOTOVOLTAICS PROJECTS I EPC SERVICE LED ENERGY STORAGE INNOVATION E-MOBILITY "We want to actively participate in energy transition – with more efficient production and use of renewable energy" Jan-Christian Schröder Managing Director SiG Solar Group





ENERGY, EFFICIENCY, **INNOVATION – A POWERFUL GROUP OF COMPANIES**

PHOTOVOLTAICS

Certified reliability with Sun Earth – our products show who we are

Engineering, procurement, construction – reliable

realization of large solar power plants

ENERGY STORAGE

Store energy from the sun with SunStorage and use it whenever you need to – one of the key technologies of the energy transition

Solar carports, charging stations - conserve resources, live the future

INNOVATION

PROJECTS | EPC

SIG SOLAR GROUP -**THE FUTURE UNDER ONE ROOF**

The SiG Solar Group combines a number of system solutions for the efficient use of renewable energy under one roof. Since its foundation in 2004, SiG Solar feels responsible to do its share to change global energy supplies to renewable and clean energy. Based on SiG Solar's core competence photovoltaics - SiG Solar positioned the group of companies in the future market segments. In partnership, sustainable and future-orientated - SiG Solar realizes synergies. In addition to selling photovoltaic products and relevant solar services - from selling Sun Earth modules over building power plants to operating and maintain them - SiG Solar also offers services and products covering the whole range of efficient energy usage, such as e-mobility, LED technology, energy storage, charging stations or solar carport systems.



SERVICE

Operation & Maintenance, cost and operational reliability of completed projects

E-MOBILITY

Forever fun – Classic scooter feeling not tied to fluctuating fuel prices

LED

The lighting of the 21st century – we believe in innovations with maximum energy savings

COMMITMENT

The SiG Solar Group as a team player between sports and cultural sponsorship



TWO PARTNERS WITH ALMOST A CENTURY **OF EXPERIENCE**

SiG Solar and Sun Earth – High-tech production from China combined with technical engineering from Germany

FROM 2014 TWO GIGAWATTS PER YEAR

Progress instead of stagnation – a resolution to which Sun Earth Solar Power Ltd. is dedicated. Investments of billions of Euros have made the Chinese photovoltaic manufacturer Sun Earth Solar Power to one of the largest module manufacturers in the world. The latest expansion with fully automated and fully integrated top class production facilities will lead to a yearly production capacity of 2 MW in 2014. German quality management made by SiG Solar guarantees European quality standards and reliable production processes. Sun Earth and SiG Solar – a partnership of equals.



1966	Establishment of semiconductor production is Ningbo. Development of the first solar cells
1970er	Use of the technology in space
1978	Entry into the production of PV modules
1999	Foundation of Ningbo Solar Electric Power Co. Ltd and entry into module's sales for non-governmental use
2004	SiG Solar becomes the most important distributor for Sun Earth in the German and European PV market
2005	Certification of Sun Earth modules to CE, TUV, IEC, CUL and Golden Solar standards
2005 -	
2010	1 billion Euros invested in production
2006	Construction of advanced high-tech production facilities for PV modules covering 80,000 m²
2007	Entry into the production of silicon
2009	Expansion of production lines for solar cells and PV modules to 450 MW
2010	Change of name to Sun Earth Solar Power Co. Ltd.
2011	Reaching the annual production capacity of approximately 1 GW
2012- 2014	Construction of a new manufacturing plant with a capacity of 2 GW

THE SIX SUN EARTH ADVANTAGES

1. POSITIVE POWER TOLERANCE

Photovoltaic modules from Sun Earth have an outstanding positive power tolerance of up to +10 Wp.

2. FULLY INTEGRATED PRODUCTION

From the manufacture of poly-silicon to the production of ingots, silicon wafers and solar cells to the integration of PV modules, the manufacturing process at Sun Earth is gapless.

3. RESISTANCE TO THE ELEMENTS

Every Sun Earth PV module must operate reliable for decades, and in all weathers and under all temperature fluctuations. Therefore, Sun Earth solar modules are subjected to the most demanding load tests.

4. MATERIAL CONTROL

Sun Earth modules are manufactured using only the best materials. An important basis for this is the regular monitoring of all suppliers.

5. MAINTENANCE

Since there are no parts that suffer wear and tear, Sun Earth modules are virtually maintenance free.

6. FLEXIBILITY OF USE

Sun Earth modules have been proven for the most diverse uses - from small rooftop systems up to megawatt power plants on open land. Also, salt spray and ammonia tests expressly permit the use of Sun Earth modules close to the sea and on agricultural land.

SUN EARTH MODULES CONVINCE THROUGH PERFORMANCE

Solar modules are the heart of every photovoltaic system. Demands on durability, reliability and performance are high. Sun Earth photovoltaic modules are among those with the most stable performance and are therefore the most profitable on the market.



CERTIFIED SAFETY FOR PRODUCTIVE DECADES

Damp-Heat Test IEC 61215 10.13 Result: The modules exceed the requirements by the factor of three in regard to environments with intense damp/heat.

Thermal Cycling Test IEC 61215 10.11

Result: The modules exceed the requirements in regard to temperature fluctuation and three times extended performance time.

> Mechanical Load Test IEC 61215 10.16 Result: Sun Earth PV-modules' structural engineering sustains above-average loads.

> > 🕖 Fraunhofer TestLab PV Modules

DIEHL AKO AND SIG SOLAR: THE PERFECT INTER-RELATION



For every application in photovoltaics the right inverter is available by SiG Solar. We work closely together with our partner Diehl AKO. The technical competence of our partner coupled with our versatile know-how in photovoltaics creates decisive advantages for our clients: for their PV-plants - whether small or megawatt plant – they get optimal fitting and the most efficient inverter.





SUN EARTH®-MODULE monocrystalline



SUN EARTH®-MODULE polycrystalline



OUR FOCUS: LARGE-SCALE **POWER PLANTS**



GENERAL CONTRACTOR (EPC) WITH FINANCE **COMPETENCE**

At SiG Solar experience meets competence. SiG Solar Projects is a leading specialist in realization of solar power plants in megawatt scale. With SiG Solar Projects you get a combination of international expertise and high-quality components with German engineering know-how. We are the general contractor with financial expertise. Investors, financial institutions and industry partners see us as a reliable partner in the realization of their projects.



OUR THREE PILLARS FOR QUALIFIED PROJECT REALIZATION

EPC

The EPC portfolio of SiG Solar Projects provides a comprehensive support in every phase of your solar power plant project. As a turnkey partner and general contractor SiG Solar Projects offers project management, planning and installation of PV-Plants in megawatt range. Many years of expertise in project planning and implementation of large projects worldwide on roofs and green fields makes SiG Solar Projects a reliable partner for secure investments. The international focus of the company group enables an extensive support of PV projects in all stages of project development.

PROJECT FINANCE

Added value through financial competence: SiG Solar Projects provides reliable security for cash flows through collaborations with equity and debt capital institutions.

SPECIAL SOLUTIONS

Development and realization of innovative strategies in system solution for special tasks in the field of renewable energies



REFERENCES / SELECTION

Laurenzana, Italy
1 MWp
250 Wp

Sun Earth® Mono Murello, Italy

Location 1.14 MWp Peak power Modules 185 Wp

Location

Modules

Peak power

Location

Modules

Peak power

Sun Earth® Mono Castellaneta, Italy

ı MWp 180 Wp Sun Earth® Mono

Location Soria, Spain Peak power 2.2 MWp Modules 170 Wp Sun Earth® Mono Filiano, Italy ı MWp 235 Wp Sun Earth® Poly

Satriano di Lucania, Italy 2.5 MWp 180 Wp

Sun Earth® Mono Cuneo, Italy 1.28 MWp 185 Wp Sun Earth® Mono

Massafra, Italy ı MWp 180 Wp Sun Earth® Mono

Burghausen, Germany 1 MWp 170 Wp Sun Earth® Mono

Serra S. Antonio, Italy 2 MWp 180 Wd Sun Earth® Mono

Avigliano, Italy 3.5 MWp 180 Wp Sun Earth® Mono

Tito, Italy 2 MWp 180 Wp Sun Earth® Mono

Almería, Spain 7.7 MWp 175 Wp Sun Earth® Mono

Malgersdorf, Germany 331 KWp 170 Wp Sun Earth® Mono

Anzi, Italy 1.5 MWp 235 Wp Sun Earth® Mono

Revello, Italy 1.23 MWp 180 Wp Sun Earth® Mono

Mottola, Italy 3 MWp 180 Wp Sun Earth® Mono

Passau, Germany 500 kWp 175 Wp Sun Earth® Mono

Rassbach, Germany 560 KWp 165 Wp Sun Earth® Mono

OPERATION & MAINTENANCE



MONITORING & REPORTING

- Remote monitoring of plant operating data
- Data acquisition and analysis
- Analysis of default messages
- Troubleshooting
- Documentation and reporting
- Monitoring and optimization of efficiency

QUALITY CONTROL AND REPORTS

- Survey reports
- Performance measurements
- Defect reports
- Performance ratios
- Thermographic analysis
- Mobile electroluminescence testing

SIG SOLAR SERVICE

ENSURING

outcome forecasts for solar power systems for decades

OPTIMISING the yield of the solar power plant

SIG SOLAR SERVICE: QUALIFIED EXPERTISE

Certified electricians (TÜV) Officially approved reviewer for PV (TÜV) Experts in home installations (DESAG) Electrical engineers

OUR CORE VALUE

Regular training and education of all employees in all positions



FOR INDIVIDUAL REQUIREMENTS AND MAXIMUM YIELDS

SiG Solar Service is driven by the wishes of its clients. From monitoring to technical service SiG Solar Service provides a broad portfolio. The achievement of power generation targets of power plants is top priority. SiG Solar Service uses the newest technologies to reliably monitor PV systems of all sizes. The mobile operations team from SiG Solar is highly qualified, internationally approved and fast available, to minimize times of disruption and losses of function as well as optimize power generation.

PREVENTIVE MAINTENANCE & CARE

- Scheduled maintenance and repair work
- Spare parts management
- Inspections of inverters, modules and all components
- Grass cutting
- Module cleaning & removal of organic and inorganic deposits
- Optimization of system equipment
- Security and protection

WARRANTY PROCESSING & REPAIR

- Damage assessment and elimination
- Handling of Sun Earth warranties
- Support for insurance and warranty services for all manufacturers
- Onsite repair service

REDUCING operating costs and signs of wear

MAXIMISING panel performance

G LUMITENSO **LED MADE IN GERMANY**

LIGHTING OF THE **NEXT GENERATION**

LED lights are becoming increasingly popular. The most state-of-the-art, innovative technology combined with incredible enery-saving potential - that's the lighting of the 21st century. LED lights have been more than just tools for designers and architects for some time now. Dimmable, durable, economical, recyclable and bright, they are the alternative for all comparable lights, even to previous generations of LEDs. LUMiTENSO offers a variety of unique lighting solutions for flexible use in industry, offices, communities and homes.

PERFECT LIGHTING SOLUTIONS BY LUMITENSO

INDOOR TUBES, HIGH-BAY, PANELS, BULBS





OUTDOOR

EXTERIOR LIGHTING FOR CITIES, STREETS AND PARKS

BETTER QUALITY OF LIFE THROUGH **TECHNOLOGICAL CHANGE**

- Water and ammonia resistant

[SUNSTORAGE] **STORE YOUR OWN ENERGY**

IDEAL FOR NEW AND EXISTING **PV SYSTEMS**

The innovative energy management of our SunStorage systems makes it possible to reliably store energy from the sun and retrieve it whenever you require it. Be it during the day, in the evening, at night or just when it's overcast, you can take advantage of low-cost solar power at all times, making yourself independent of price increases from energy utilities.

SunStorage offers a unique portfolio that can be optimally tailored to the individual demand profiles of private customers and commercial clients. Long-lasting and powerful, the SunStorage FLEX, SMART and PURE models deliver solar power around the clock and can be expanded modularly.





SMART Versatile and communicative





FLEX Modular and flexible



PURE Pb

Reliable

and scalable

COST-EFFECTIVE STORAGE SYSTEMS. MADE-TO-MEASURE

SunStorage does not just provide one system, unlike the competition, but rather offers the full range of energy storage systems from a single source. Whether it's a single-phase or three-phase connection, AC or DC coupled, a new or existing PV system, 2 kWh or 30 kWh, lead or lithium-ion battery: You always receive a technically and economically optimised storage solution that meets your requirements.

THE SUNSTORAGE CONCEPT AT A GLANCE

- Broad product portfolio for new and existing PV systems
- Suitable for use in private households, small businesses and agricultural enterprises
- System design of solar power system and energy storage system based on your specific demand using the specially developed configuration tool SunCulator
- Fully automatic systems for optimising selfconsumption and a maximum degree of independence
- Easy to operate
- High-quality, recyclable materials
- Can be expanded modularly



PURE Li Reliable and scalable



SUNTREE BY SIG SOLAR

THE INNOVATIVE **CARPORT SYSTEM OF THE FUTURE**



NEW SURFACES FOR PHOTOVOLTAIC

Photovoltaic is the energy of the future. Electric mobility is on the rise. And with SunTree, SiG Solar already has the appropriate carport system that meaningfully connects both innovations. SunTree realizes new added value - both practically and financially - to surfaces that are already paved and used in parking places, cities and parks.

SUNTREE BASIC

Turnkey solution with parking space for two cars, e.g. for homeowners

SUNTREE ADVANCED

Practical use of large parking areas at supermarkets, shopping centers or companies

Whether for homeowners, municipalities and cities, or for companies - the modular carport systems of SunTree protect your parking area from the effects of the weather, provide shade on hot days and at the same time provide additional revenues by generating energy.



SUNTREE FLEX Customized system solutions based on SunTree know-how

SUNTREE OPTION

Digital advertising, integrated charging station for e-mobility, LED lighting, RFID technology, oversized for trucks, etc.

E-MOBILITY: ELECTRIFY YOUR LIFE

OUR E-SCOOTERS

With the trendy electric scooters from etropolis, you can get to your destination in the best possible way. Fill up at the socket, save yourself unnecessary maintenance costs, free yourself from fluctuating fuel prices and feel the wind in your hair. By doing away with CO2 emissions, you are making an important contribution to environmental protection. We are convinced that the mobility of the future is electric. Focus on the future and live life the way you want to. Without limits. But with a generous helping of fun!

With etropolis scooters, you can find the style that suits you. Whether you want a trendy retro look or are devoted to futuristic design - the choice is yours. Our etropolis models are available from the basic version in a variety of colour combinations. All etropolis versions can be adapted individually and are available with silicon or removable lithium batteries. Whether at home or at work – the removable batteries of our lithium models can be recharged at any conventional mains socket.

etropolis





ETROPOLIS BEL AIR AND RETRO LITHIUM

Completely noiseless, completely without emissions – become a trendsetter on our roads!



OUR E-BIKES

E-bikes from etropolis can be used flexibly both at work and leisure. Additionally, they also combine exercise with the exciting thrust of an electric gear. Just start pedalling like on every conventional bike. There is just one decisive difference: As long as you are pedalling, you will automatically get an additional boost of energy. Don't worry about steep roads and strong headwinds anymore - just enjoy the ride!

etropolis GmbH is one of Europe's leading specialists in two wheeled electric vehicles and is based in Stuhr/Bremen, Germany. etropolis offers a broad portfolio with a high degree of quality and performance ranging from pedelecs and classic e-scooters to high-performance electric motorbikes. Being part of SiG Solar Group, etropolis profits from many years of experience in international trading. Both companies are built on Hanseatic foundations: commercial dependability, quality and the quest for innovation.





Now also available with removable lithium polymer battery



NEO 29ER AND CITY

For mountaineers and city shoppers – enjoy up to 100 km assistance with our high-performance lithium ion batteries.



SIG SOLAR GROUP: IN PARTNERSHIP, SUSTAINABLE AND FUTURE-ORIENTED

As a medium-sized family company shaping the future is of particular concern to us. We feel responsible to contribute, with the best of our ability, to efficient use and generation of clean energy. The basis for long-term success are clear yet flexible structures implemented by a high performing, growing and motivated team, combined with decades of experience in quality, service and production management. We take our social responsibility seriously. Whether through reliable cooperation with innovative partners or by strong commitment through sponsorship of culture and sports we go jointly into the future.





OFFICIAL PARTNER OF WERDER BREMEN

We want to minimize the ecological footprint and started in Bremen's Weser stadium. With the sponsorship partnership in the German Football League, SiG Solar makes the public aware of a clean and emission-free future. The sport sponsorship with SV Werder Bremen is only the tip of our commitment to sport. A number of broad-based sports teams also profit from support by our North German group of companies – from handball to football and volleyball as well as the runners-up in the German netball championship.

ARTS SPONSORSHIP

In 2012 SiG Solar made it possible: the world's first emission-free video art project in Italy. The artist Fabrizio Plessi used solar energy to create virtual worlds for the first time. The combination of arts and renewable energy creates new synergies on the way to a cleaner future.







"Go with us jointly into the future. Because we support synergies, live partnerships and make use of the sun for the efficient generation and use of the valuable resource energy."

Schröder Family Owner of SiG Solar Group

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